Small Business Monthly Brief

US Army Contracting Agency

Northern Region
Fort Carson

AGENDA

- Introductions of SB Representatives
- Fort Carson Small Business Goals and Statistics
- Capability Statements
- Construction Division
- Services Division
- Commercial Items
- Questions and Answers

Fort Carson Small Business Statistics

Fort Carson FY 05 End of Year Report			
Category	Dollars	Met	Goal
Small Business	$148,292,310.00	0.7611%	0.686%
SDB	$123,837,385.00	0.6356%	0.535%
WOSB	$27,244,684.00	0.1398%	0.063%
SDVOSB	$947,762.00	0.0049%	0.030%
HBCU/MI	$191,235.00	0.0009%	0.030%
Total Awarded Dollars $221M			

Capability Statements

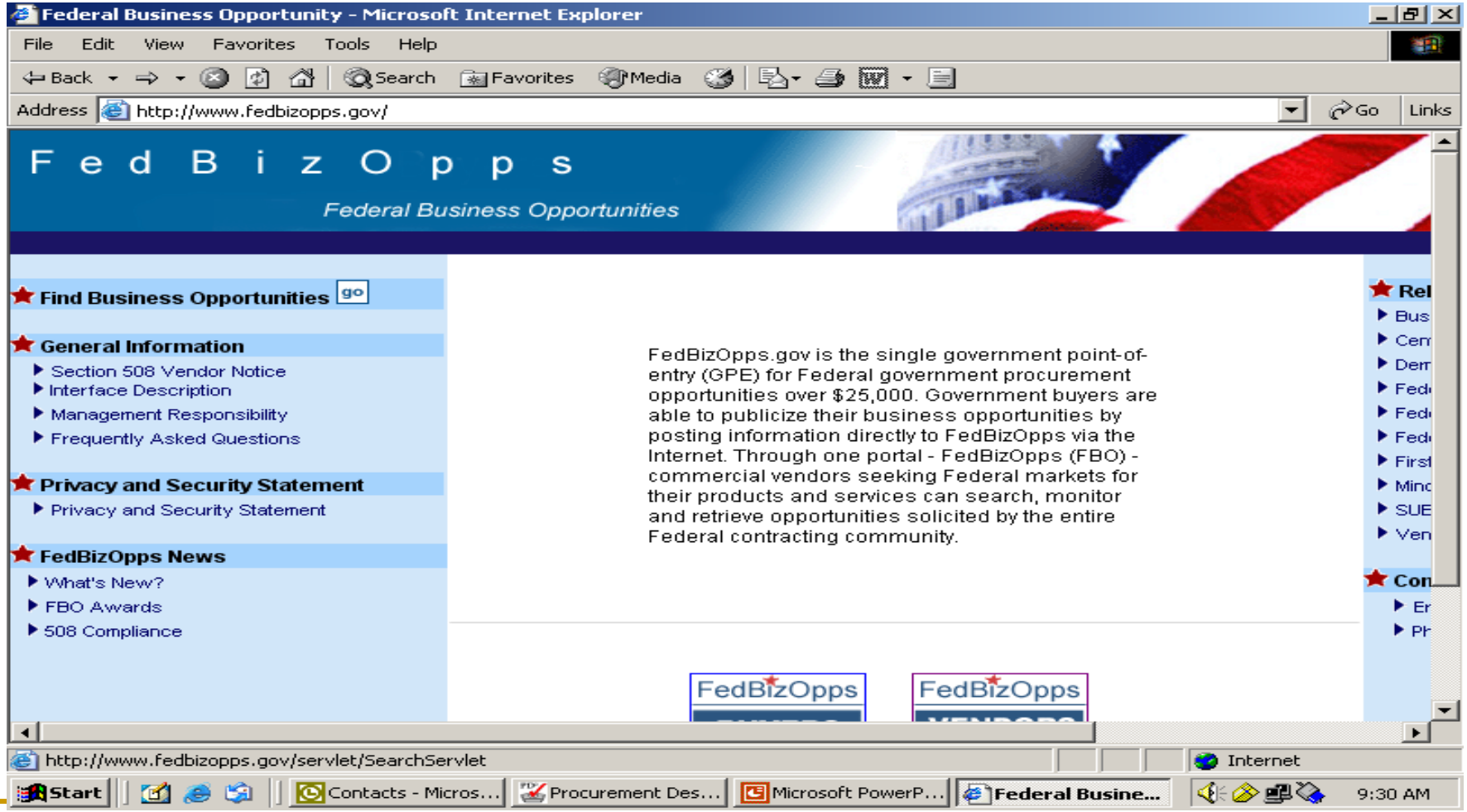
- Clear and concise description of services
- NAICS
- Business Size Standards
- Past Performance with POC information
- Limit to 2 pages

Construction Division

How to do Business

- Most construction projects on Fort Carson set-aside 8(a). Fort Carson requests or a search letter is received from SBA. Most construction NAICS codes, part of the Small Business Demonstration Program.
- Contact SBA to determine eligibility 303-844-2607.
- If competitive with an estimated magnitude of over $25K projects will be advertised in Fed Biz Ops.

Fed Biz Ops


Federal Business Opportunity - Microsoft Internet Explorer
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Address http://www.fedbizopps.gov/
Go Links
FedBizOpps
Federal Business Opportunities
Find Business Opportunities go
General Information
Section 508 Vendor Notice
Interface Description
Management Responsibility
Frequently Asked Questions
Privacy and Security Statement
Privacy and Security Statement
FedBizOpps News
What's New?
FBO Awards
508 Compliance
FedBizOpps.gov is the single government point-of-entry (GPE) for Federal government procurement opportunities over $25,000. Government buyers are able to publicize their business opportunities by posting information directly to FedBizOpps via the Internet. Through one portal - FedBizOpps (FBO) - commercial vendors seeking Federal markets for their products and services can search, monitor and retrieve opportunities solicited by the entire Federal contracting community.
FedBizOpps
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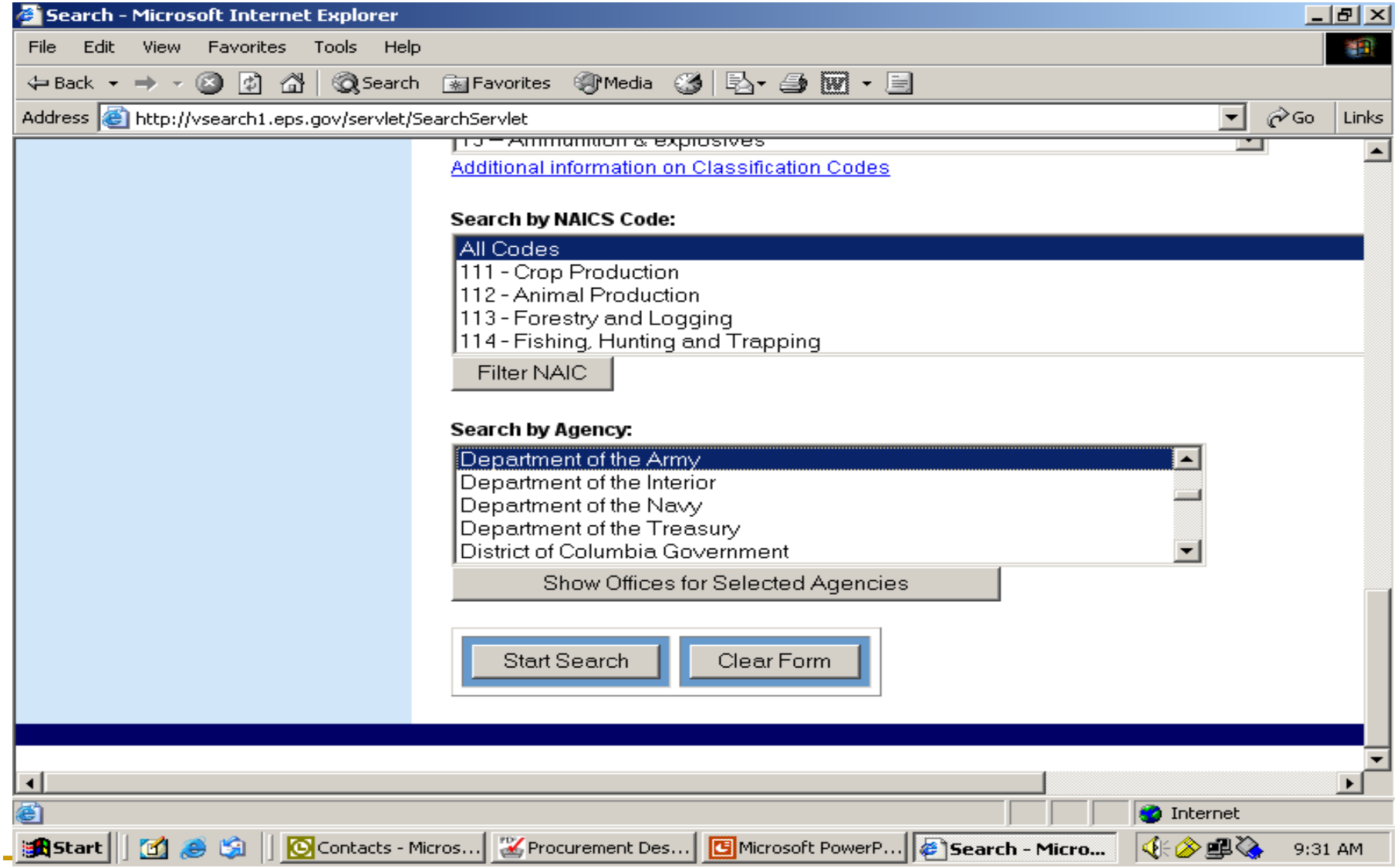
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Address http://vsearch1.eps.gov/servlet/SearchServlet
Go Links
Additional information on Classification Codes
Search by NAICS Code:
All Codes
111 - Crop Production
112 - Animal Production
113 - Forestry and Logging
114 - Fishing, Hunting and Trapping
Filter NAIC
Search by Agency:
Department of the Army
Department of the Interior
Department of the Navy
Department of the Treasury
District of Columbia Government
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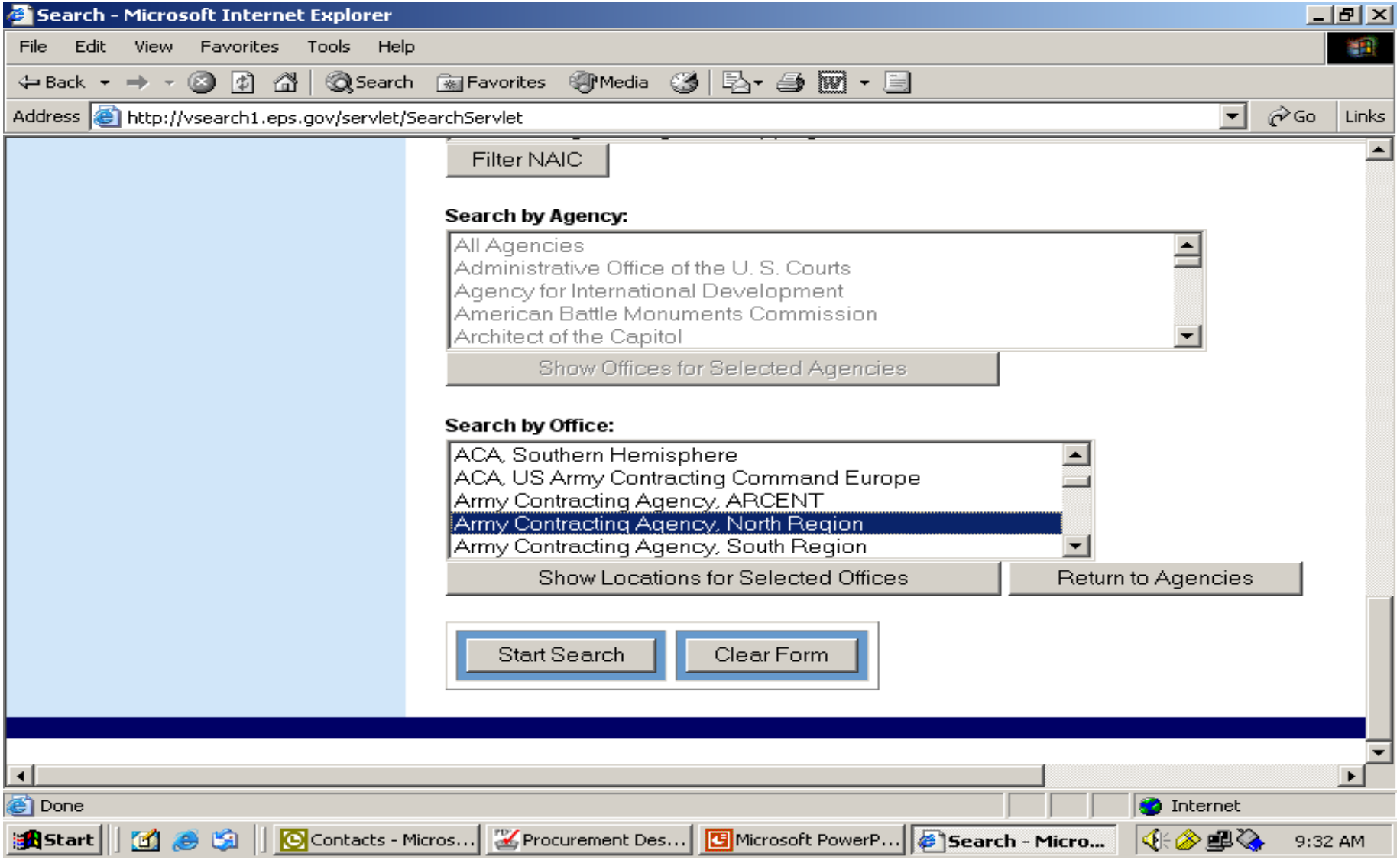
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Filter NAIC
Search by Agency:
All Agencies
Administrative Office of the U. S. Courts
Agency for International Development
American Battle Monuments Commission
Architect of the Capitol
Show Offices for Selected Agencies
Search by Office:
ACA, Southern Hemisphere
ACA, US Army Contracting Command Europe
Army Contracting Agency, ARCENT
Army Contracting Agency, North Region
Army Contracting Agency, South Region
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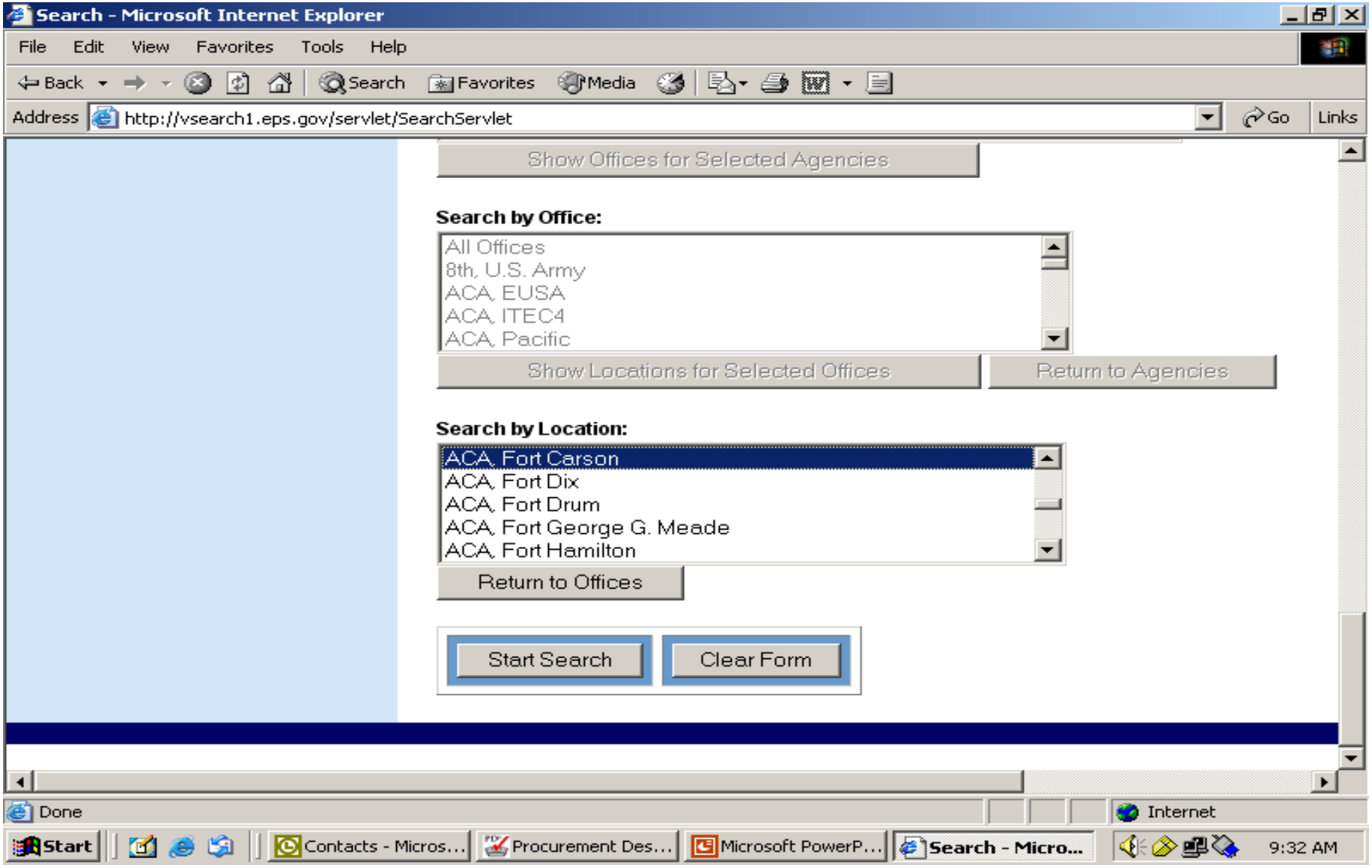
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Show Offices for Selected Agencies
Search by Office:
All Offices
8th, U.S. Army
ACA, EUSA
ACA, ITEC4
ACA, Pacific
Show Locations for Selected Offices
Return to Agencies
Search by Location:
ACA, Fort Carson
ACA, Fort Dix
ACA, Fort Drum
ACA, Fort George G. Meade
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Sub-Contracting/Contracting Possibilities

- SABER Contractors: TDF and APM
- Mini JOC: Alliance General Contractors
- Roads: U.S. Roads, Rocky Mountain
- A/E: Samuel Engineering
- Family Housing: Fort Carson Family Housing LLC
- Demo/Abate: Innovar Environmental
- Underground Electric: St. Andrew's Electric Corporation
- Master Agreements: (Small projects under $25,000)
- New Roads Contract

SERVICE REQUIREMENTS

- Service Division Requirements
  - Assigned to a team
  - If over $25K, advertised on FedBusOpps
  - Generally try to set-aside for small business if possible

Subcontracting Opportunities

- DPW O&M Contract

  Contractor LB&B Associates

  POC: Mr. Nick Hobbs (719) 302-0311

Commercial Items / GPC

Commercial Items

Any item, other than real property, that is customarily used by the general public or non-governmental entities for purposes other than governmental purposes.

Government Purchase Card

The Purchase Card replaces the paper-based, time consuming purchase order process. Can be used to purchase commercially available goods and services subject to the established transaction amount, billing cycle amount and merchant code

Typical Commercial Items

Hotels Rentals, Apartments Rentals, Body Armor, Sod, Furniture Moves, Furniture, Tent Rentals, Generator Rentals, Concrete Barriers, Thermal Targets, Backpacks, Holsters, Head Lamps, Power Washers, Heavy Equipment rental, Bus Rentals, Vehicle Rentals, Paintball Kits, Ice Machines, M9 Pouches, Shredders, Heater Rentals, Parts Washer, Tactical Lights (both rental and purchase) Computers, Printers, Projectors, LAN Installation, Cell Phone service

Fort Carson/DOC Small Business Quick Reference Guide

SMALL BUSINESS FAQS:

All contractors wishing to do business with the Department of Defense (DoD) must register in the Central Contractor Registration (CCR) program. Registration confirmation takes approximately 30 days so it is very important that you **Register NOW.**

Central Contractor Registration (CCR)

http://www.ccr.gov

How to register

Small Business Owners - Following are some additional Small Business sites that may answer some or all questions about doing business with the government. If after reviewing the links below, you believe you still need some additional assistance, then contact the Directorate of Contracting.

Small Business Administration – http://sba.gov

Small Business Administration Government Contracting - http://sba.gov/GC

Small Disadvantage Business - http://sba.gov/sdb

GSA Office of Small Business Utilization

http://gsa.gov/portal/gsa/ep/channelView.do?pageTypeId=8199&channelId=-13325

US Army Contracting Agency Northern Region Small Business

http://www.aca-nrhq.army.mil/sadbu_index.htm

DOD use of Army Mandatory BPA's

https://emall.prod.dodonline.net/scripts/EMBecomeAVendor.asp#

WEBSITE and SBS

Fort Carson

Http://www.Carson.Army.Mil

Directorate of Contracting

Http://www.Carson.Army.Mil/doc/

Small Business Specialist

(719) 526-5035

Small Business Administration
Jose Martinez
(303) 844-2607 x264